

Janice K. Brewer, Governor
Thomas J. Betlach, Director

801 East Jefferson, Phoenix, AZ 85034
PO Box 25520, Phoenix, AZ 85002
Phone: 602-417-4000
www.azahcccs.gov



Our first care is your health care
ARIZONA HEALTH CARE COST CONTAINMENT SYSTEM

March 27, 2013

Nancy Novick
President and Chief Executive Officer
Phoenix Health Plan
7878 N. 16th St., Suite #105
Phoenix, AZ 85020

Re: RFP No. YH 14-0001, Phoenix Health Plan Scoring Tools and Methodology Second Request

Dear Ms. Novick:

Your letter of March 27, 2013 again requests working documents pertaining to the scoring of proposals in response to RFP YH 14-0001, as well as the scoring tools and the weighting formula used in the scoring. You suggest the latter two items have been made available to the public in the past. We do not know what prior practice disclosing such materials you refer to. It has been the policy and practice of AHCCCS to maintain the confidentiality of the weighting formula and the scoring methodology beyond what is set forth in the RFP and the documents made available to the public. As in past years, this information will once again not be disclosed this year.

It is also important to recognize that AHCCCS redesigned the evaluation process used in YH14-0001. In this procurement AHCCCS employed a Consensus Evaluation approach for the narrative submissions and the oral presentations. For these areas, AHCCCS did not use an allocation of individual points assigned by Team Members when evaluating bid submission requirements and instead relied on a consensus evaluation process where Team Members ranked the submission requirements. Major observations made by the Team in reaching the consensus ranking were specifically noted for each Offeror's submission requirements using the Submission Evaluation Considerations which are available on the AHCCCS website. Although Team Members were permitted to preliminarily take notes or write comments prior to the consensus ranking, all Team Members subsequently participated in a collaborative process in which they reached a consensus ranking, approved by all Team Members, for each Offeror's submission requirement. Consequently, any written notes and comments from individual Team Members were destroyed as working documents. Please refer to the Overview of the Evaluation Process on the AHCCCS internet website which states that all working documents used in the evaluation process will be destroyed.

As previously stated, the weighting formula and detailed scoring methodology used in the procurement process are confidential. In the best interest of the State and consistent with past policy and practice, this information will not be disclosed.

Sincerely,

Michael Veit
Chief Procurement Officer
Division of Business and Finance