

EPD RFP YH24-0001 SCORING TOOL
FINAL RANKING AND RATIONALE - COST BID

SUBMISSION REQUIREMENT:

C1 - Agreement to Accept Capitation Rates: The Offeror shall submit an agreement that the Offeror will accept the actuarially sound capitation rates computed prior to October 1, 2024. The agreement shall be signed by the Offeror's Chief Executive Officer. This is a required submission.

For the CYE 24 rating period, AHCCCS set the ALTCS-EPD underwriting gain percentage equal to 1.45% of the capitation rates, excluding premium tax. AHCCCS may revise the applicable underwriting gain percentage as part of capitation rate development each year.

Administrative and case management cost components will be bid by the Offerors. AHCCCS may use these bids in developing capitation rates; however, AHCCCS reserves the right to adjust the capitation rates, including the administrative and case management cost components, to maintain compliance with the Medicaid and CHIP Managed Care Final Rule and additional guidance from CMS published annually in the Medicaid Managed Care Rate Development Guides.

If any moral or religious objections were submitted as part of the RFP, the Offeror shall include in its Capitation Agreement a statement attesting that the Offeror did not exclude from the administrative and case management bid submission(s) any related administrative and case management costs.

C2 - Administrative Cost Component Bid: The Offeror shall bid on the administrative cost component of the capitation rates. The Offeror shall include an administrative bid for each membership tier. AHCCCS will include a Non-Benefit Costs Bid Submission workbook as well as instructions in Section F – Rate Development Information, found in the Bidder's Library, Data Supplement for Offerors. The Offeror shall submit a single Workbook in Excel to AHCCCS via the ASFS server in accordance with Paragraph 19, Contents of Offeror's Proposal in this Section.

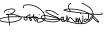
C3 - Case Management Cost Component Bid: The Offeror shall bid on the case management cost component of the capitation rates. The Offeror shall include a case management bid for each GSA where the Offeror is submitting a bid. AHCCCS will include a Non-Benefit Costs Bid Submission Workbook as well as instructions in Section F – Rate Development Information, found in the Bidder's Library, Data Supplement for Offerors. The Offeror shall submit a single Workbook in Excel to AHCCCS via the ASFS server in accordance with Paragraph 19, Contents of Offeror's Proposal in this Section.


C4 - Actuarial Certification: The Offeror shall ensure that an actuary who is a member of the American Academy of Actuaries certifies that the Administrative and Case Management Cost Bid Submissions meets the requirements of 42 CFR 438.5(e) by submitting a signed actuarial certification of all rates submitted with the submission. Further detail regarding the requirements of the bids can be found in the Bidders' Library, Data Supplement, Section F - Rate Development Information in the Non-Benefit Costs Bid Requirements document.

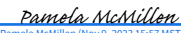
Submission Evaluation Considerations:

- Capitation Agreement
- Administrative Cost Bid
- Case Management Cost Bid
- Actuarial Certification
- Other Notable Considerations

ARIZONA PHYSICIANS IPA, INC.	BANNER-UNIVERSITY CARE ADVANTAGE	BCBSAZ HEALTH CHOICE	HEALTH NET ACCESS	MERCY CARE
RATIONALE AND MAJOR OBSERVATIONS				
Offeror submitted its agreement, signed by the CEO, to accept capitation rates and does not appear to include any contingencies.	Offeror submitted its agreement, signed by the CEO, to accept capitation rates and does not appear to include any contingencies.	Offeror submitted its agreement, signed by the CEO, to accept capitation rates and does not appear to include any contingencies.	Offeror submitted its agreement, signed by the CEO, to accept capitation rates and does not appear to include any contingencies.	Offeror submitted its agreement, signed by the CEO, to accept capitation rates and does not appear to include any contingencies. Offeror acknowledged that any moral or religious exemption does not impact rates.
Offeror submitted total administrative rates that, in aggregate, are the second-lowest, using all membership tiers and contract years.	Offeror submitted total administrative rates that, in aggregate, are the highest, using all membership tiers and contract years.	Offeror submitted total administrative rates that, in aggregate, are the fourth-lowest, using all membership tiers and contract years. However, Offeror submitted total administrative rates (fixed and variable) that appear to consistently decrease as membership increases, which does not appear reasonable absent further explanation.	Offeror submitted total administrative rates that, in aggregate, are the lowest, using all membership tiers and contract years.	Offeror submitted total administrative rates that, in aggregate, are the third-lowest, using all membership tiers and contract years.
Offeror submitted case management rates that were the highest, using membership-weighted rates by GSA	Offeror submitted case management rates that were the fourth lowest, using membership-weighted rates by GSA	Offeror submitted case management rates that were the third lowest, using membership-weighted rates by GSA	Offeror submitted case management rates that were the second-lowest, using membership-weighted rates by GSA	Offeror submitted case management rates that were the lowest, using membership-weighted rates by GSA
Offeror submitted an actuarial certification that lacked detail.	Offeror submitted its actuarial certification.	Offeror submitted a comprehensive actuarial certification, including references to CMS guidance.	Offeror submitted its actuarial certification.	Offeror submitted a brief actuarial certification that lacked detail.
RANKING				
4	4	3	1	2

EVALUATOR FULL NAME (FIRST AND LAST):	Bobbi Schmit
EVALUATOR TITLE:	HLC Financial Consultant
DATE:	Nov 9, 2023
SIGNATURE:	

EVALUATOR FULL NAME (FIRST AND LAST):	Matt Varitek
EVALUATOR TITLE:	Actuary
DATE:	Nov 9, 2023
SIGNATURE:	 Matthew Varitek (Nov 9, 2023 14:54 MST)

EVALUATOR FULL NAME (FIRST AND LAST):	Pam Sullivan
EVALUATOR TITLE:	Finance and Reinsurance Administrator
DATE:	Nov 9, 2023
SIGNATURE:	 Pamela McMillen (Nov 9, 2023 15:57 MST)

FACILITATOR FULL NAME (FIRST AND LAST):	Scott Wittman
DATE:	Nov 13, 2023
SIGNATURE:	 Scott Wittman (Nov 13, 2023 10:37 CST)