Solari
CRISIS & HUMAN SERVICES

May 22, 2024

RE: Solicitation # YH24-0041 H2O Services Program Administrator

Meggan LaPorte,

Thank you for the opportunity to provide responses to clarify our application for the H2O Program Administrator solicitation. Please find the answers to your follow-up questions.

1) **Except for outreach and education services, AHCCCS envisions the process to be that the provider will submit the action (invoice and/ or service) to the H2O PA Contractor, then the H2O PA Contractor turns the action into a claim and submits to AHCCCS, AHCCCS pays the H2O PA Contractor then the H2O PA Contractor pays the provider. Please confirm if Solari's proposed methodology and cost is in line with this process. If another process was assumed, please provide details.**

Solari confirms that the methodology and cost proposed in the RFP response is in line with this claims process.

2) **In the cost proposal, the following assumption was listed:**

> ***Some infrastructure builds and technical assistance opportunities represent value-add options. These projects are open to negotiation if needed: SHA API Data Exchange Build (CMP-022) (500k implementation, 50k ongoing), CSH Provider Training Technical Assistance (PM-001) (200k implementation, 100k ongoing), DWEL-AZ Support (CPM-019,020,021) (100k implementation, 250k ongoing), Health Management Associates Program Evaluation (CPM-027) (100k implementation, 100k ongoing)***

Are these opportunities/options already included in the proposed pricing?

Yes, these opportunities are included in the proposed pricing.

3) **In its Requirements Traceability Matrix, Provider Enrollment Tab, PM-0021, Solari states the following:**

> ***"The flow of data including tracking and reporting are outlined extensively in the narrative. In summary, all elements of coordination, collaboration and claims will be entered into the UniteUs Platform. All service delivery information and notes will be recorded in a provider's local EHR or HMIS system as long as that information can be uploaded to DWEL-AZ. Contractor will aggregate data from the UniteUs Platform, DWEL-AZ and other required data sources from the SHA to complete all necessary reporting."***

AHCCCS requires confirmation that if awarded a contract, Solari will ensure that all service delivery information and notes will be recorded in a provider's local EHR or HMIS system and is not contingent upon the use of a third-party data platform.

Solari has reviewed the response provided to RTM PM-0021 and would like to revise it to clarify that DWEL-AZ is not a requirement of recording service delivery information and notes.

"The flow of data, including tracking and reporting, are outlined extensively in the narrative. In summary, all elements of coordination, collaboration and claims will be entered into the UniteUs Platform. All service delivery information and notes will be recorded in a provider's local EHR or HMIS system. The Contractor will aggregate data from the UniteUs Platform, Local EHR or HMIS Systems, DWEL-AZ and other required data sources from the SHA to complete all necessary reporting."

4) **Please confirm that in sections where "DWEL-AZ" is proposed to be leveraged, that all requirements are to be met and not contingent upon the implementation of DWEL-AZ.**

Solari confirms that DWEL-AZ represents the preferred, but optional, approach for each section where DWEL-AZ is referenced. Collecting data from the DWEL-AZ data warehouse maximizes efficient reporting and minimizes administrative burden on local HMIS administrators and providers. Should reporting or data collection not be feasible through DWEL-AZ Warehouse, Solari is prepared to work directly with HMIS Leads and H2O providers to collect necessary data.

Please contact me directly if you have any additional questions. Thank you.

Sincerely,

Gerald Stansbury

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